



**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
AND AFFILIATES**

Consolidated Financial Statements

June 30, 2017 and 2016

(With Independent Auditors' Report Thereon)

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
AND AFFILIATES**

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KPMG LLP  
500 Seneca Street  
Suite 600  
Buffalo, New York 14204

## Independent Auditors' Report

The Board of Trustees  
University at Buffalo Foundation, Inc.:

We have audited the accompanying consolidated financial statements of University at Buffalo Foundation, Inc. and affiliates, which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of University at Buffalo Foundation, Inc. and affiliates as of June 30, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.

**KPMG LLP**

October 19, 2017

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
AND AFFILIATES**

Consolidated Statements of Financial Position

June 30, 2017 and 2016

<b>Assets</b>	<b>2017</b>	<b>2016</b>
Accounts receivable, net of allowance for uncollectible accounts of \$874,000 in 2017 and \$796,000 in 2016	\$ 7,529,188	1,699,800
Contributions receivable, net (note 2)	54,758,391	47,861,617
Investments (notes 3 and 4)	940,368,077	842,543,222
Property, plant, and equipment, net (note 5)	121,537,979	127,670,159
Fine art collection	12,409,178	12,217,458
Other assets	195,315	172,960
Total assets	\$ 1,136,798,128	1,032,165,216
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable	\$ 10,506,713	6,216,348
Accrued interest expense	1,054,517	1,083,030
Other accrued liabilities	4,814,827	4,493,336
Fair value of interest rate swaps (notes 4 and 6)	6,780,873	9,756,140
Demand note payable (note 6)	11,555,047	5,789,563
Long-term debt, net (note 6)	121,405,957	125,037,306
Funds held in custody for others (notes 9 and 13)	14,594,185	14,687,619
Annuity and life income obligations	10,849,750	9,678,520
Total liabilities	181,561,869	176,741,862
Net assets (notes 7 and 8):		
Unrestricted:		
Property, buildings, and equipment	12,901,351	14,913,199
Designated for specific operating units	94,067,040	93,112,953
Designated for investment purposes	170,108,754	134,813,696
Total unrestricted	277,077,145	242,839,848
Temporarily restricted	495,126,531	441,147,076
Permanently restricted	183,032,583	171,436,430
Total net assets	955,236,259	855,423,354
Total liabilities and net assets	\$ 1,136,798,128	1,032,165,216

See accompanying notes to consolidated financial statements.

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
AND AFFILIATES**

Consolidated Statement of Activities

Year ended June 30, 2017

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Revenues, gains and other support:				
Gifts, bequests, and private grants	\$ 304,710	27,449,563	10,235,669	37,989,942
Loss on uncollectible contributions	—	(1,260,696)	(450,870)	(1,711,566)
Investment return, net (note 3)	35,549,306	70,368,744	436,440	106,354,490
Gain on interest rate swaps	2,975,267	—	—	2,975,267
Loss on sale of property, plant, and equipment	(192,894)	—	—	(192,894)
Other revenues:				
Faculty practice	8,163,516	—	—	8,163,516
Rental (note 5)	25,383,422	—	—	25,383,422
Continuing education	6,674,857	—	—	6,674,857
Uniform Data System for Medical Rehabilitation	9,168,026	—	—	9,168,026
Dental student training programs	2,262,319	—	—	2,262,319
Center for the Arts	2,886,149	—	—	2,886,149
Student orientation	1,367,753	—	—	1,367,753
Other activities and services	7,835,622	—	—	7,835,622
Change in value of split interest agreements	—	(233,070)	1,374,914	1,141,844
Net assets released from restrictions	42,345,086	(42,345,086)	—	—
Total revenues, gains and other support	<u>144,723,139</u>	<u>53,979,455</u>	<u>11,596,153</u>	<u>210,298,747</u>
Expenses:				
Program expenses:				
Program services	75,272,849	—	—	75,272,849
Real estate	22,845,168	—	—	22,845,168
Fundraising	8,218,611	—	—	8,218,611
Total program expenses	106,336,628	—	—	106,336,628
Business office administration	4,149,214	—	—	4,149,214
Total expenses	<u>110,485,842</u>	<u>—</u>	<u>—</u>	<u>110,485,842</u>
Total change in net assets	34,237,297	53,979,455	11,596,153	99,812,905
Net assets at beginning of year	<u>242,839,848</u>	<u>441,147,076</u>	<u>171,436,430</u>	<u>855,423,354</u>
Net assets at end of year	<u>\$ 277,077,145</u>	<u>495,126,531</u>	<u>183,032,583</u>	<u>955,236,259</u>

See accompanying notes to consolidated financial statements.

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
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Consolidated Statement of Activities

Year ended June 30, 2016

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Revenues, gains and other support:				
Gifts, bequests, and private grants	\$ 1,114,041	46,531,822	8,077,210	55,723,073
Loss on uncollectible contributions	—	(2,747,183)	(60,562)	(2,807,745)
Investment return (loss), net (note 3)	(915,928)	(2,297,204)	614,070	(2,599,062)
Loss on interest rate swaps	(2,447,017)	—	—	(2,447,017)
Loss on sale of property, plant, and equipment	(568,981)	—	—	(568,981)
Other revenues:				
Faculty practice	9,110,121	—	—	9,110,121
Rental (note 5)	24,275,044	—	—	24,275,044
Continuing education	7,608,507	—	—	7,608,507
Uniform Data System for Medical Rehabilitation	8,787,925	—	—	8,787,925
Dental student training programs	2,165,780	—	—	2,165,780
Center for the Arts	2,860,209	—	—	2,860,209
Student orientation	1,302,888	—	—	1,302,888
Other activities and services	8,940,053	—	—	8,940,053
Change in value of split interest agreements	—	(24,096)	(877,711)	(901,807)
Net assets released from restrictions	37,537,183	(37,537,183)	—	—
Total revenues, gains and other support	<u>99,769,825</u>	<u>3,926,156</u>	<u>7,753,007</u>	<u>111,448,988</u>
Expenses:				
Program expenses:				
Program services	75,584,092	—	—	75,584,092
Real estate	23,682,409	—	—	23,682,409
Fundraising	8,007,685	—	—	8,007,685
Total program expenses	107,274,186	—	—	107,274,186
Business office administration	3,751,085	—	—	3,751,085
Total expenses	<u>111,025,271</u>	<u>—</u>	<u>—</u>	<u>111,025,271</u>
Total change in net assets	(11,255,446)	3,926,156	7,753,007	423,717
Net assets at beginning of year	<u>254,095,294</u>	<u>437,220,920</u>	<u>163,683,423</u>	<u>854,999,637</u>
Net assets at end of year	<u>\$ 242,839,848</u>	<u>441,147,076</u>	<u>171,436,430</u>	<u>855,423,354</u>

See accompanying notes to consolidated financial statements.

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
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Consolidated Statements of Cash Flows

Years ended June 30, 2017 and 2016

	<b>2017</b>	<b>2016</b>
Cash flows from operating activities:		
Change in net assets	\$ 99,812,905	423,717
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	7,467,882	7,252,006
Amortization	241,610	241,839
Net realized and unrealized losses/(gains)	(95,758,087)	8,463,663
Change in value of split interest agreements	(1,141,844)	901,807
(Gain) loss on interest rate swaps	(2,975,267)	2,447,017
Loss on sale of property, plant, and equipment	192,894	568,981
Gifts of fine art	(135,611)	(345,920)
Contributions restricted for long-term purposes	(14,003,808)	(10,230,224)
Receipts of funds held in custody for others	6,478,179	4,679,517
Disbursements of funds held in custody for others	(6,567,297)	(6,611,280)
Changes in assets and liabilities:		
Contributions receivable	(11,479,048)	(17,485,923)
Accounts receivable, net	(5,829,388)	(22,534)
Other assets	(41,667)	273,035
Accounts payable	4,290,365	(5,244,216)
Accrued interest expense and other accrued liabilities	288,663	308,431
Net cash used in operating activities	(19,159,519)	(14,380,084)
Cash flows from investing activities:		
Purchase of property, plant, and equipment and fine arts	(1,584,706)	(4,297,489)
Proceeds from sale of investments	748,945,257	346,059,329
Purchase of investments	(749,636,316)	(329,520,653)
Net cash (used in) provided by investing activities	(2,275,765)	12,241,187
Cash flows from financing activities:		
Repayments of long-term debt	(3,853,647)	(3,702,012)
Proceeds from demand note payable	16,128,387	—
Repayments of demand note payable	(10,362,903)	—
Investments subject to annuity agreements	2,662,564	1,030,288
Payments and maturities of annuity obligations	(1,725,199)	(1,543,752)
Collections of contributions restricted for long-term purposes	18,586,082	6,354,373
Net cash provided by financing activities	21,435,284	2,138,897
Net change in cash and cash equivalents	—	—
Cash and cash equivalents at beginning of year	—	—
Cash and cash equivalents at end of year	\$ —	—
Supplemental disclosure of cash flow information:		
Interest paid during the year	\$ 5,634,072	5,744,630
Noncash investing activities:		
Gifts of fine art	135,611	345,920
Property, plant, and equipment acquired by assuming liabilities	48,826	20,212

See accompanying notes to consolidated financial statements.

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(1) Organization and Summary of Significant Accounting Policies**

**(a) Organization**

University at Buffalo Foundation, Inc. (UBF) was granted a charter as an education corporation in 1962 by the Board of Regents of the State of New York to promote the education, research, and public service mission of the State University of New York (SUNY) at Buffalo (University).

UBF and each of its six affiliates perform an important role in supporting and promoting the mission of the University. The following summarizes the most important roles and responsibilities of each affiliate entity:

UBF – Supports the University’s fund raising initiatives by providing advice and counsel regarding philanthropy. UBF also processes and manages gift revenues for the benefit of the University and manages long term investments.

UB Foundation Activities, Inc. (UBFA) – Processes program service revenue for the benefit of all units of the University. UBFA is also responsible for expenditures of gift, program services and investment revenues to support operations of the University in accordance with donor restrictions where applicable. UBFA also provides payroll administration for certain employees of the University as well as the staff of UBF.

UB Foundation Services, Inc. (UBFS) – Administers sponsored program and other agency activity for the University.

UBF Corporation – Leases, develops, and operates on-campus real estate for the benefit of the University.

FNUB, Inc. – Owns and operates a variety of off-campus real estate for the benefit of the University.

University at Buffalo Foundation Incubator, Inc. (UBFI) – Operates a technology incubator facility aimed at increasing interaction between the University and start-up businesses.

UBF Faculty – Student Housing Corp. (UBFFSH) – Constructs and operates housing for students of the University, which currently consists of six complexes totaling 2,693 beds.

**(b) Principles of Consolidation**

UBF consolidates its financial statements with those of its affiliated entities to reflect all activities supporting UBF. The accompanying consolidated financial statements include the accounts of: UBF; UBFA; UBFS; UBF Corporation; FNUB, Inc.; UBFI; and UBFFSH, collectively referred to herein as the “Foundation.” All significant intercompany balances and transactions have been eliminated in consolidation.

**(c) Use of Estimates**

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, disclosures of contingencies at the date of the financial statements, and revenues and expenses recognized during the reporting period. The Foundation’s significant estimates



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include the valuation of its investments, valuation of allowance for uncollectible accounts, contributions receivable, the valuation of its interest rate swaps and annuity and life income obligations. Actual results could differ from those estimates.

**(d) Basis of Accounting**

The accompanying consolidated financial statements of the Foundation are presented consistent with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, which addresses the presentation of financial statements for not-for-profit organizations. In accordance with the provisions of ASC 958, net assets and revenue, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions.

The Foundation classifies its net assets and changes therein in the categories described below:

**Unrestricted**

Unrestricted net assets represent resources whose use is not restricted by donor-imposed stipulations; thus, these resources are available for the general support of the Foundation's activities.

Unrestricted net assets are further classified as undesignated and designated resources. Undesignated net assets include the Foundation's net investment in property, plant, and equipment including the fine art collection and amounts set aside for maintenance of properties. Designated net assets represent amounts set aside by the Foundation to be used (1) for the support of specific operating units of the University and (2) for investment purposes in order to maintain the purchasing power of the Foundation's resources.

**Temporarily Restricted**

Temporarily restricted net assets represent resources whose use is limited by donor-imposed stipulations that either expire by the passage of time or are met by specific actions of the Foundation. Specific actions most often involve completion of expenditures for purposes consistent with donor stipulations. Temporarily restricted net assets of the Foundation are comprised of resources (1) for chairs/professorships, research, scholarships/fellowships and campus programs and (2) for investment purposes in order to maintain the purchasing power of the Foundation's resources. When such donor-imposed stipulations are met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

When temporarily restricted net assets and unrestricted net assets are available for the same purpose, the Foundation uses the temporarily restricted net assets first.

**Permanently Restricted**

Permanently restricted net assets, including split interest agreements, represent resources that donors have stipulated must be maintained permanently. The Foundation is permitted to expend part or all of the investment return derived from the donated assets, restricted only by the donor stipulations.

Donor restrictions placed on the use of investment return derived from permanently restricted net assets relate principally to the use of the investment return to support chairs/professorships, research, scholarships/fellowships and campus programs.

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The New York Prudent Management of Institutional Funds Act (NYPMIFA or Act) provides standards of fund management for those charged with governance of institutional or endowment funds. Among its various provisions, it requires that those responsible for managing institutional funds adopt a written investment policy; requires diversification of investments; and provides institutions with a process by which donor restrictions can be lifted. The Act allows an institution to determine the appropriate level of endowment expenditure, subject to donor-imposed restrictions expressed in the gift instrument. However, it establishes a rebuttable presumption of imprudence if such expenditure in any year is greater than 7% of the five year average fair market value of an endowment fund.

**(e) *Investment and Spending Policies***

The Foundation has adopted investment and spending policies for endowment and certain working capital assets whose purpose is to provide a predictable stream of funding to programs supported by these assets, while seeking to maintain the purchasing power of these assets. The Foundation's investment and spending policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. The current objective is to earn an average annual total return, net of investment fees, equal to inflation plus 5.0% to 5.5%. Actual returns in any given year may vary significantly from this amount.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total investment return strategy in which investment return is achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk parameters.

The Foundation's spending policy calculates the amount of funds annually distributed from the Foundation's various endowed funds. A formula governs the portion of total return made available each year for spending that allows spending to increase by the predetermined annual growth rate of 3.0% as long as spending stays within 4.0% and 6.0% of the three-year average market value of principal. This is consistent with the Foundation's objective to maintain the purchasing power of endowment and certain working capital assets, as well as to provide additional growth through new gifts and investment return. The application of the formula for the year ended June 30, 2017 was subject to legal restrictions relating to endowed funds where the fair value is less than their original donated value. In June 2011, the spending policy was revised to accommodate prudent spending measures provided by NYPMIFA. Under this revision, absent of donor direction to the contrary, a fund will receive a full spending distribution provided its value is at least 90% of historic dollar value. The fund will receive one-half spending distribution if its value is below 90% but at least 80% of historic dollar value and will receive no distribution if the fund's value is below 80%.

**(f) *Contributions***

Contributions received, including unconditional promises to give, are generally recognized as revenues in the period received at their fair values. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. An allowance for uncollectible contributions receivable is recorded as deemed necessary by management based upon economic factors and historical losses associated with pledges received.

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**(g) Cash and Cash Equivalents**

Cash and money market accounts held for investment purposes are included in investments on the consolidated statements of financial position as management considers a significant portion of such balances as a component of the Foundation's overall investment strategy.

**(h) Investments**

Investments in marketable securities are recorded at fair value based on exchange or third-party quoted market prices where available, with realized and unrealized gains and losses included in the consolidated statements of activities. In addition to traditional equity securities and fixed-income securities, the Foundation may also hold shares or units in commingled institutional funds as well as in alternative investment structures involving hedged strategies, venture capital/private equity and real assets strategies that are valued using current net assets as a practical expedient to approximate fair values.

Hedged strategies involve funds whose managers have the authority to invest in various asset classes at their discretion, including the ability to invest long and short. Funds with hedged strategies generally hold securities or other financial instruments for which a ready market exists and may include stocks, bonds, put or call options, swaps, currency hedges and other instruments, and are valued accordingly. Venture capital/private equity investments employ buyout and venture capital strategies and focus on investments in turn-around situations. Real asset investments generally hold interests in commercial real estate, infrastructure, and other hard assets. Venture capital/private equity and real assets strategies therefore often require the estimation of fair values by the fund managers in the absence of readily determinable market values.

Because of the inherent uncertainties of valuation, these estimated fair values may differ significantly from values that would have been used had a ready market existed, and such differences could be material. These valuations generally consider variables such as operating results, comparable earnings multiples, projected cash flows, recent sales prices, and other pertinent information, and may reflect discounts for the illiquid nature of certain investments held. Moreover, the fair values of the Foundation's interests in shares or units of these funds, because of liquidity and capital commitment terms that vary depending on the specific fund or partnership agreement, may differ from the fair value of the funds' underlying net assets.

**(i) Property, Plant, and Equipment**

Property, plant, and equipment are recorded at cost or, if donated, at the fair value at the date of donation. Depreciation is recorded using the straight-line method over estimated useful lives of 20 to 35 years for real property and 5 to 8 years for furniture, fixtures and equipment.

The Foundation reports gifts of property, plant, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

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**(j) Fine Art Collection**

Fine art has been capitalized from inception at fair value at the date of donation. Fair value is generally determined by appraisal or a written opinion of value from an expert in the field. If fine art items are sold above or below the recorded amount, a gain or loss will be recognized. The fine art collection is not depreciated.

**(k) Split Interest Agreements**

The Foundation's split interest agreements with donors consist of gift annuities, lead trusts and charitable remainder unitrusts and annuity trusts. Assets held under these agreements are included in investments and property, plant, and equipment. Generally, contribution revenues are recognized on the dates of donation to the annuities or trusts and are established after recording liabilities for the present value of the estimated future payments to be made to the third-party beneficiaries. The discount rate utilized was 2.4% and 1.8% at June 30, 2017 and 2016, respectively. The liabilities, reflected as annuity and life income obligations on the consolidated statements of financial position, are adjusted during the term of the trusts and annuities for changes in the value of the assets and other changes in the estimates of future benefits. Upon termination of the income obligation, the residual value of the annuities or trusts is held by the Foundation in accordance with the donor's annuity or trust agreement.

**(l) Derivatives**

UBF has adopted an interest rate swap policy which provides guidance and authorization levels for entering into interest rate swaps and other derivative arrangements. The policy determines derivatives objectives and limitations, potential instruments, and a standard of prudence.

UBF records interest rate swaps at fair value in the consolidated statements of financial position in accordance with ASC Topic 815-10, *Derivatives and Hedging*. The change in fair value of the swap is reported in the consolidated statements of activities as gain or loss on interest rate swaps.

**(m) Other Activities and Services**

Other activities and services revenue, included in the consolidated statements of activities, reflect amounts generated from educational and training programs, various student activities, laboratory testing and other educational related initiatives, and administrative support provided through the Foundation. Revenue related to other activities and services is recognized as earned.

**(n) Program Expenses**

Program expenses consist of expenses related to the academic divisions, administrative divisions (athletics, student orientation, Office of the President, Office of the Provost), real estate management and fundraising expenses paid to support the mission of the University.

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**(2) Contributions Receivable**

Contributions receivable, representing unconditional promises to give, as of June 30, 2017 and 2016, are summarized below:

	<b>2017</b>	<b>2016</b>
Unconditional promises expected to be collected in:		
Less than one year	\$ 23,251,141	11,600,119
One year to five years	23,011,643	22,948,829
Greater than five years	13,051,409	16,006,533
	59,314,193	50,555,481
Less:		
Discount	(1,549,992)	(1,399,620)
Allowance for uncollectible contributions receivable	(3,005,810)	(1,294,244)
	\$ 54,758,391	47,861,617

Discount rates utilized ranged from 0.33% to 1.86% based upon the rates reflected at the time of the gift.

As of June 30, 2017, UBF has also received bequest intentions and revocable trusts that management estimates will approximate \$101 million. These intentions and conditional promises to give are not recognized as assets in the accompanying consolidated financial statements. Amounts received under these conditional promises to give will generally be restricted for specific purposes stipulated by the donors, primarily endowments for faculty support, scholarships, and general operating support of particular departments and divisions of the University.

The UBF allowance for uncollectible contributions is estimated by using collections of contributions receivable as an indication of future collections. At June 30, 2017 and 2016, the five largest outstanding pledge balances represented 62.8% and 67.1% respectively, of UBF's gross contribution receivable.

**(3) Investments**

Investments at June 30, 2017 and 2016 are comprised of the following:

	<b>2017</b>	<b>Percentage</b>	<b>2016</b>	<b>Percentage</b>
Cash and cash equivalents	\$ 8,396,200	0.9%	12,922,783	1.5%
Investment receivable	9,576	0.0	17,122,588	2.0
Fixed income securities	107,508,180	11.4	106,771,542	12.7
Equity securities	427,874,872	45.5	348,392,062	41.4
Alternative investments:				
Real assets	95,943,191	10.2	88,009,703	10.4
Venture capital/private				
Equity partnerships	124,810,481	13.3	102,223,502	12.1
Hedge funds	173,890,249	18.5	166,684,438	19.8
Other	1,935,328	0.2	416,604	0.0
	\$ 940,368,077	100.0%	842,543,222	100.0%

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Investment return, net, on the statements of activities is comprised of net realized and unrealized gains (losses) of \$95,758,087 and \$(8,463,663) in 2017 and 2016, respectively, as well as interest and dividend income, of \$10,596,403 and \$5,864,601 in 2017 and 2016, respectively, net of asset management fees.

Investments held under split interest agreements, included above, were approximately \$21,953,224 and \$21,528,680 at June 30, 2017 and 2016, respectively.

Certain investment assets have been pledged as security for a bank line of credit for the specific use of a University Department. The value of the pledged assets was approximately \$1,003,000 at June 30, 2017, and \$914,000 at June 30, 2016. Also, the South Lake Village swap agreement (see note 6) requires assets to be pledged to the counterparty to serve as collateral in an amount equal to or greater than the outstanding swap. At June 30, 2017 and 2016, UBF pledged the assets held with one of its fixed asset managers valued at approximately \$16,280,000 and \$14,279,000, respectively.

**(4) Fair Value Measurements**

According to ASC 820, fair value is defined as the price that the Foundation would receive to sell an asset or pay to transfer a liability in an orderly transaction between market participants at the measurement date.

ASC 820 also establishes a fair value hierarchy that distinguishes between (1) inputs that reflect the assumptions market participants would use in pricing assets or liabilities based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about what other market participants would use in pricing assets or liabilities that are based on the best information available in the circumstances (unobservable inputs). ASC 820 prioritizes these inputs into the following fair value hierarchy:

*Level 1 Inputs* – Unadjusted quoted prices in active markets for identical assets or liabilities that are available at the measurement date.

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*Level 2 Inputs* – Inputs other than quoted prices in active markets that are observable for the assets or liabilities, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the assets or liabilities, or inputs that are derived principally from or corroborated by market data by correlation or other means.

*Level 3 Inputs* – Unobservable inputs for determining the fair value of the assets or liabilities and are based on the entity's own assumptions about what market participants would use to price the assets or liabilities.

The Foundation also reports under the FASB update for *Disclosures for Investments in Certain Entities that Calculate Net Asset Value (NAV) per Share (or Its Equivalent)*, which permits, as a practical expedient, the Foundation to measure the fair value of an investment that is within the scope of the update on the basis of the NAV per share of the investment or its equivalent determined as of the Foundation's fiscal year-end without the requirement to categorize the investment in the fair value hierarchy. Under this approach, certain attributes for the investment, such as restrictions on redemption and transaction prices from principal-to-principal or brokered transactions, are not considered in measuring the fair value of an investment.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy may be based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment.

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The following table summarizes the valuation of the Foundation's financial assets and liabilities within the ASC 820 fair value hierarchy as of June 30, 2017 and 2016 that are measured at fair value on a recurring basis:

June 30, 2017					
	Level 1	Level 2	Total	Redemption/ liquidation	Days notice
Financial assets:					
Cash and cash equivalents	\$ 8,396,200	—	8,396,200	Daily	One
Investment receivable	9,576	—	9,576	Quarterly	N/A
Fixed income securities:					
U.S. fixed income	85,109,089	5,072,737	90,181,826	Daily/monthly	One
Global fixed income	27,226	—	27,226	Daily	One
U.S. inflation protected	17,299,128	—	17,299,128	Daily	One
	102,435,443	5,072,737	107,508,180		
Domestic equity:					
U.S. large blend	8,955,420	—	8,955,420	Daily	One
U.S. large quality	186,220,546	—	186,220,546	Daily	One
U.S. mid/small	395,122	—	395,122	Daily	One
	195,571,088	—	195,571,088		
International equity:					
International large	76,442,603	—	76,442,603		
International emerging	41,462,366	—	41,462,366	Daily	One
	117,904,969	—	117,904,969		
Real assets:					
Natural resources	962,899	—	962,899	Daily	One/N/A
Other	287,400	1,647,928	1,935,328		
	425,567,575	6,720,665	432,288,240		
Investments measured at net asset value:					
International equity:					
International large			50,524,445	Monthly	Six
Global Opportunity			63,874,370	Monthly/quarterly	25/45/65/180
			114,398,815		
Real assets:					
Global energy			19,638,888	Illiquid	N/A
Infrastructure			18,029,039	Quarterly/Illiquid	90/N/A
Natural resources			1,455,334	Daily/Illiquid	One/N/A
Real estate – debt			17,027,299	Illiquid	N/A
Real estate – equity			38,829,732	Quarterly/Illiquid	15/N/A
			94,980,292		
Private equity:					
Buyout			51,465,466	Illiquid	N/A
Fund of funds			37,410,328	Illiquid	N/A
Special situations			19,176,812	Illiquid	N/A
Venture capital			16,757,875	Illiquid	N/A
			124,810,481		



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June 30, 2017 (continued)					
	Level 1	Level 2	Total	Redemption/ liquidation	Days notice
Hedge Funds:					
Multi-strategy			56,046,819	Qtrly/bi-annual	45/60/65/90
Long/short credit			44,968,588	Mnly/qtrly/semi-annual	45/65/90
Long/short equity			45,038,105	Mnly/qtrly/semi-annual	45/60/180
Technology			11,059,994	Tri-Annually	90
Global macro			12,741,534	Quarterly	90
Short credit			4,035,209	Monthly	30
			173,890,249		
			940,368,077		
Financial liabilities:					
Interest rate swaps	—	6,780,873	6,780,873		

June 30, 2016					
	Level 1	Level 2	Total	Redemption/ liquidation	Days notice
Financial assets:					
Cash and cash equivalents	\$ 12,922,783	—	12,922,783	Daily	One
Investment receivable	17,122,588	—	17,122,588	Quarterly	N/A
Fixed income securities:					
U.S. fixed income	84,764,073	5,627,908	90,391,981	Daily/monthly	One
Global fixed income	1,072,474	—	1,072,474	Daily	One
U.S. inflation protected	15,307,087	—	15,307,087	Daily	One
	101,143,634	5,627,908	106,771,542		
Domestic equity:					
U.S. large blend	115,551,886	—	115,551,886	Daily	One
U.S. large quality	57,203,128	—	57,203,128	Daily	One
U.S. mid/small	426,642	—	426,642	Daily	One
	173,181,656	—	173,181,656		
International equity:					
International large	63,626,399	—	63,626,399		
International emerging	39,183,615	—	39,183,615	Daily	One
	102,810,014	—	102,810,014		
Real assets:					
Natural resources	10,728,787	—	10,728,787	Daily	One
Other	268,676	147,928	416,604		
	418,178,138	5,775,836	423,953,974		

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June 30, 2016 (continued)				
Level 1	Level 2	Total	Redemption/ liquidation	Days notice
Investments measured at net asset value:				
International equity:				
		\$ 40,716,014	Daily/monthly	One/15
		<u>31,684,378</u>	Monthly/quarterly	25/45/65/180
		72,400,392		
Real assets:				
		14,879,053	Illiquid	N/A
		15,959,551	Quarterly/Illiquid	90/N/A
		949,433	Daily/Illiquid	One/N/A
		13,413,259	Illiquid	N/A
		<u>32,079,620</u>	Quarterly/Illiquid	15/N/A
		77,280,916		
Private equity:				
		28,949,933	Illiquid	N/A
		44,143,346	Illiquid	N/A
		18,489,950	Illiquid	N/A
		<u>10,640,273</u>	Illiquid	N/A
		102,223,502		
Hedge funds:				
		56,644,840	Quarterly/annual/bi-annual	45/60/65/90
		33,680,937	Monthly/quarterly/semi-bi-annual	45/65/90
		52,928,592	Monthly/quarterly/semi-annual	45/60/180
		10,000,000	Quarterly	90
		9,144,705	Quarterly	90
		<u>4,285,364</u>	Monthly	90
		166,684,438		
		<u>\$ 842,543,222</u>		
Financial liabilities:				
	—	9,756,140		

The Foundation does not have any investments classified as Level 3. There were no transfers into or out of Level 1 and Level 2 as a result of changes in fair value measurements for the years ended June 30, 2017 and 2016.

The following methods and assumptions were used to estimate the fair value for each class of financial instrument measured at fair value:

*Cash and Cash Equivalents* – The fair value of cash and cash equivalents, consisting primarily of cash and money market funds, is classified as Level 1, as these financial instruments are highly liquid.

*Fixed Income Securities* – Investments in certain fixed income securities represent investments in commingled funds consisting primarily of fixed income securities. These investments are classified as Level 1 if they are traded in an active market for which daily closing prices are available, and are classified as Level 2 if the observable inputs are from other than quoted prices in active markets.

*Equity Securities* – Equity securities include both domestic equity and international equity asset classes. Investments in certain equity securities represent investments in commingled funds consisting primarily of equity securities. These investments are classified as Level 1 if they are traded in an active market for which

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daily closing prices are available, and are classified as Level 2 if invested in closed end investment companies.

Investments in other equity securities that are not considered commingled funds are measured at fair value using quoted market prices on active exchanges. They are classified as Level 1 as they are traded in an active market for which closing stock prices are readily available.

*Alternative Investments* – The alternative investment portion of the portfolio is comprised of the following:

- Real assets include investments in commingled funds, limited partnerships and limited liability companies. These investments are estimated using the NAV basis. At June 30, 2017 and 2016, notice periods for real assets generally range from one day to being illiquid, according to the provisions of the respective investment agreements. At June 30, 2017, the Foundation has committed to incrementally invest approximately \$54,101,020 in such investments.
- Investments in venture capital/private equity partnerships and hedge funds are estimated using current information obtained from the general partner or investment manager for the respective funds. Investments in venture capital/private equity partnerships are generally estimated using partner's capital balances, and the fair value of investments in hedge funds are generally estimated using NAVs. In cases where the investee has provided its investors with a NAV per share or partner capital balances that have been calculated in accordance with the measurement principles of ASC 946 *Financial Service Investment Companies*, the Foundation has estimated its fair value by using the NAV provided by the investee as of June 30.

Investments in venture capital/private equity partnerships are generally made through limited partnerships. Under the terms of such agreements, the Foundation may be required to provide additional funding when capital or liquidity calls are made by fund managers. These partnerships have a limited existence, and they may provide for annual extensions for the purpose of disposing portfolio positions and returning capital to investors. However, depending on market conditions, the inability to execute the fund's strategy, or other factors, a manager may extend the terms of a fund beyond its originally anticipated existence or may wind the fund down prematurely. The Foundation cannot anticipate such changes because they generally arise from unforeseeable events, but should they occur they could reduce liquidity or originally anticipated investment returns. Accordingly, the timing and amount of future capital or liquidity calls in any particular future year are uncertain. Such investments generally do not provide redemption options for investors and, subsequent to final closing, do not permit subscriptions by new or existing investors. As June 30, 2017, the Foundation has committed to incrementally invest approximately \$85,478,249 in such investments. The remaining lives of the Foundation's investments in venture capital/private equity partnerships range from two to twelve years at June 30, 2017.

Investments in hedge funds have numerous provisions which may restrict the redemptive nature of the investment. Certain of the hedge funds are subject to initial "lock-up" provisions, ranging up to two years. Subject to the expiration of the "lock-up" period, the investor has the ability to liquidate its investments periodically from monthly to bi-annually, accompanied by notice periods ranging from thirty to one hundred eighty days at June 30, 2017 and 2016, according to the provisions of the respective investment fund agreements. A portion or all of the hedge funds investment may be held as "side-pocket" investments, as determined by such investment fund's investment manager. The investor's ability to redeem its interest in the side-pocket investments is restricted until the occurrence of a realization event

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with respect to the underlying investment positions in such side-pockets per the terms of the respective investment fund's agreement.

In addition, certain investments in hedge funds are subject to redemption "gate" or redemption suspension provisions as defined in the respective investment funds' agreements. The investment manager of the investment funds may restrict or suspend redemption requests for various reasons, including, but not limited to, insufficient liquidity at the investment fund to satisfy redemption requests or to preserve the interests of the shareholders not redeeming from the investment funds. At June 30, 2017 and 2016, no redemption gates or suspension provisions have been imposed on the Foundation's investments in hedge funds of funds.

During September 2015, UBF obtained a currency hedge position to offset the potential negative impact of foreign currency fluctuations on the portfolio. The currency hedge is currently designed to cover approximately 25% of the Morgan Stanley Capital International Europe, Australia, and Far East exposure in the portfolio. At the same time UBF entered into a program of systematically selling options based on movement of the S&P 500. An initial deposit of underlying cash in the amount of \$10 million secures these strategies. The cash is equitized using futures and is reported as equity securities in notes 3 and 4.

*Interest Rate Swaps* – The fair value of the Foundation's swaps were estimated using primarily Level 2 inputs via netting discounted future fixed cash payments and the discounted expected variable cash payments. Variable cash payments are based on an expectation of future interest rates derived from observable market interest rate curves. However, Level 3 inputs were used to determine credit valuation adjustments, such as estimates of current credit spreads to evaluate the likelihood of default. The Foundation has determined that the impact of these credit valuation adjustments are not a significant input to the overall valuations of the swaps, and has therefore determined the swaps are most appropriately classified as Level 2.

*Liquidity*

The following presents the fair value of the Foundation's investments as of June 30, 2017 and 2016 by redemption period.

	<u>2017</u>	<u>2016</u>
Daily	\$ 433,510,565	408,116,593
Monthly	94,036,741	62,736,891
Quarterly	156,342,388	158,629,056
Semi-annual	13,956,699	12,853,075
Annual	720,081	10,328,161
Bi-annual	23,079,760	19,861,176
Tri-annual	26,993,499	16,112,084
Illiquid	<u>191,728,344</u>	<u>153,906,186</u>
	<u>\$ 940,368,077</u>	<u>842,543,222</u>

The limitation on the Foundation's ability to redeem or sell these investment positions vary by each individual investment and may be subject to notice periods and redemption restrictions.

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**(5) Property, Plant, and Equipment and Operating Leases**

Property, plant, and equipment at June 30, 2017 and 2016 is comprised of the following:

	<u>2017</u>	<u>2016</u>
Real property, principally rental property	\$ 182,428,639	182,840,990
Furniture, fixtures and equipment	16,854,765	15,528,288
Less accumulated depreciation	<u>(78,534,155)</u>	<u>(71,836,876)</u>
	120,749,249	126,532,402
Work in process	83,680	432,707
Real estate held under split interest agreements	<u>705,050</u>	<u>705,050</u>
	<u>\$ 121,537,979</u>	<u>127,670,159</u>

UBF Corporation leases land from the State University of New York under an operating lease agreement with an initial term expiring in 2021, renewable to 2037. The base annual rent is \$20,476, adjustable based on the UBF Corporation's net cash flow from this parcel, as defined in the agreement. UBFA leases office space under an operating lease entered into in 2002, extended in 2012, and expiring in 2022. The base annual rent is \$154,060 for the first five years of the extended term and \$161,960 per year for the remaining extended term. Rental expense incurred under all operating leases was \$411,043 and \$390,880 in 2017 and 2016, respectively.

FNUB, Inc., UBF Corporation, UBFFSH, UBFI, and UBFA are the lessor or sublessor under several real estate operating leases. Minimum future rental revenues and expenses under operating leases with original terms in excess of one year as of June 30, 2016 are as follows:

	<u>Revenues</u>	<u>Expenses</u>
Year ending June 30:		
2018	\$ 1,437,590	287,114
2019	1,438,432	288,430
2020	1,479,080	182,436
2021	1,520,947	182,436
2022	17,372	174,190
Thereafter	188,974	190,938

Total operating revenue and expense related to UBFFSH was approximately \$24,404,000 and \$21,043,000, respectively, in 2017 and approximately \$23,439,000 and \$ 21,305,000, respectively, in 2016.

At June 30, 2017 and 2016, the Foundation held replacement reserve funds for the purposes of capital replacement for the student housing complexes owned and operated by UBFFSH of \$5,136,326 and \$4,908,670, respectively. The reserve funds are included in investments in the consolidated statements of financial position.

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**(6) Debt Financing**

A summary of long-term debt at June 30, 2017 and 2016 follows:

	<b>2017</b>	<b>2016</b>
Village of Kenmore Housing Authority bonds payable in monthly installments of \$47,516 through 2028 including interest at 4.95%. Outstanding principal is \$4,673,407 and \$5,000,081 at June 30, 2017 and 2016, respectively, net of unamortized debt issuance costs of \$153,069 in 2017 and \$166,487 in 2016. (Flickinger)	\$ 4,520,338	4,833,594
Town of Amherst Development Corporation bonds payable in annual principal installments that escalate in maturity in October 2045 plus interest ranging from 3.25% to 5.00% adjusted annually. Outstanding principal is \$71,875,000 and \$74,010,000 at June 30, 2017 and 2016, respectively, net of unamortized debt issuance costs of \$3,007,160 in 2017 and \$3,144,764 in 2016, and net of unamortized discount of \$73,301 in 2017 and \$61,328 in 2016. (Greiner Hall and Hadley Village)	68,794,539	70,803,908
Town of Amherst Development Corporation bonds payable in annual principal installments that escalate through maturity in October 2035 plus variable rate interest. Outstanding principal is \$20,830,000 and \$21,430,000, at June 30, 2017 and 2016, respectively, net of unamortized debt issuance costs of \$708,625 in 2017 and \$746,829 in 2016. (South Lake Village Replacement Bonds)	20,121,375	20,683,171
Town of Amherst Development Corporation bonds payable in monthly principal installments that escalate through maturity in August 2042 plus variable rate interest. Outstanding principal is \$28,780,000 and \$29,560,000 at June 30, 2016 and 2015, respectively, net of unamortized debt issuance costs of \$810,295 in 2017 and \$843,367 in 2016. (Flint Village and Creekside Village Refunding Bonds)	27,969,705	28,716,633
	\$ 121,405,957	125,037,306

The Foundation complied with the terms of its financial debt covenants at June 30, 2017 and 2016.

Interest expense was \$5,605,559 and \$5,712,448 in 2017 and 2016, respectively.

In June 2012, UBFFSH issued \$32,465,000 Town of Amherst Development Corporation Refunding Bonds (Flint Village and Creekside Village Refunding Bonds). The Bonds were issued to provide funds for the refunding of the outstanding principal of the original bonds used to finance the respective projects including funds needed for the costs incidental to their issuance.

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The Flickinger Project bonds are secured by first mortgage interests in the property and the assignment of all related leases, subleases and rentals. For the remaining student housing projects, each bond issuance is secured by a first mortgage lien on UBFFSH's ground leasehold interest for such project and by assignment of all leases, subleases and rentals related to such project. UBFFSH is required to make payments under leasing arrangements with the bond issuers sufficient to service the bonds.

Each respective bond insurer or letter of credit provider requires a surplus cash flow reserve fund to be maintained related to the Hadley Village, South Lake Village, Flint Village, Creekside Village, and Greiner Hall projects. The requirement provides that the reserve will be maintained by setting aside 50% of the net cash flow from each project to a maximum aggregate amount of 10% of the initial par amount of the bonds financing that project. The surplus cash flow reserve fund will continue as long as the bond insurance policy or letter of credit is in full force and effect. The surplus cash flow reserve fund is designated for capital expenditures with the prior consent of the bond insurer. The amounts, included in investments, designated as surplus cash flow reserve were \$9,681,420 and \$9,463,229 at June 30, 2017 and 2016, respectively.

UBF has guaranteed UBFFSH's regularly scheduled principal and interest payment obligations for the bonds issued for the Greiner Hall Project and Hadley Village Refunding debt obligation. This cash flow guarantee remains in effect until the end of the third consecutive year in which the debt service coverage ratio related to the Greiner Hall Project and Hadley Village Refunding debt obligation is 1.35 or better or when the obligations are irrevocably paid in full.

In August 2010, UBFA obtained a \$25,000,000 operating line of credit. The outstanding balance amounted to \$11,555,047 and \$5,789,563 at June 30, 2017 and June 30, 2016, respectively, and was used to acquire properties in the downtown area. Borrowings under the new line of credit are payable on demand and bear interest at 2.75% at June 30, 2017, and 2% at June 30, 2016, which are 1.5% below the bank's prime rate.

On August 26, 2010, UBFFSH issued \$23,975,000 Town of Amherst Development Corporation Bonds. The South Lake Village Replacement Bonds (Replacement Bonds) were issued to provide funds for the refunding of the outstanding principal of the South Lake Village Original Bonds and to provide payment of a portion of the costs incidental to their issuance. Concurrent with the issuance of the Replacement Bonds, UBFFSH entered into an interest rate swap agreement. Under the swap agreement, UBFFSH is obligated to pay the counterparty a fixed rate per annum equal to 4.7755% on a notional amount approximately equal to the outstanding principal amount of the Replacement Bonds, subject to certain conditions. The counterparty, in turn, is obligated to pay to UBFFSH a variable rate per annum on an equal notional amount, which rate is defined as 67% of one-month LIBOR, also subject to certain conditions. The swap agreement matures on October 1, 2035. If the swap agreement is terminated prior to the maturity of the Replacement Bonds, UBFFSH may be required to make a termination payment. The amount of any termination payment would depend upon prevailing market conditions, and such amount could be substantial. The interest rate swap agreement does not relieve UBFFSH of its obligations under the Replacement Bonds.

The swap agreement also requires that assets be pledged to the counterparty to serve as collateral in an amount equal to or greater than the outstanding swap liability. At June 30, 2017 and 2016, UBF pledged the assets held with one of its fixed asset managers valued in excess of the swap liability.

On June 12, 2012, UBFFSH entered into an additional interest rate swap agreement for the purpose of hedging the interest rate exposure of the Series 2012A Bonds (Flint Village and Creekside Village Refunding Bonds). This swap agreement matures on June 1, 2022. The swap agreement requires that UBFFSH pay to the counterparty monthly payments based on a fixed interest equal to 2.634% and that the counterparty pay

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UBFFSH monthly payments based on a floating rate equal to 65% of LIBOR plus 140.4 basis points. The notional amortization of the swap matches the principal amortization of the bonds.

Amounts required by the bond documents to be set aside for debt service and included in investments were \$5,472,974 at June 30, 2017, and \$5,487,047 at June 30, 2016.

Aggregate annual maturities of long-term debt at June 30, 2016 are as follows:

2018	\$	4,015,424
2019		4,158,063
2020		4,306,090
2021		4,476,079
2022		4,696,576
Thereafter		<u>104,432,874</u>
Aggregate annual maturities		126,085,106
Less: Unamortized debt issuance costs		<u>(4,679,149)</u>
	\$	<u><u>121,405,957</u></u>

Subsequent to year end, in October 2017, UBF issued \$65,305,000 Town of Amherst Development Corporation Bonds (Greiner and Hadley Replacement Bonds). The Greiner and Hadley Replacement Bonds were issued to provide funds for the refunding of the outstanding principal on the Greiner Hall and Hadley Village debt obligation. Interest on the borrowing ranges from 3% to 5%. The final payment is due October 1, 2045.

**(7) Endowment Net Assets**

At June 30, 2017 and 2016, UBF's endowment consists of 1245 and 1213 individual funds, respectively, established for a variety of purposes, including both donor-restricted endowment funds and funds designated by the UBF board of trustees to function as endowments. At June 30, 2017, the fair values of one donor-restricted endowment account was less than its original donated value by a total of approximately \$17,000. At June 30, 2016, the fair values of 82 donor-restricted endowment account was less than its original donated value by a total of approximately \$299,000. The deficit between the original donated value and the fair value reduced by the prudent spending provisions of UBF's spending policy, are reported in unrestricted net assets. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions and continued legally permitted appropriation for certain programs that was deemed prudent by UBF. The deficiency in unrestricted net assets will be restored with future market gains before any net appreciation above historical cost value increases temporarily restricted net assets.

UBF applies the provisions of NYPMIFA, which requires prudent spending regarding the original gift of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, UBF classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Appreciation, net of the underwater amount of endowment funds, is reported as either temporarily restricted or unrestricted net assets.



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The following is a summary of UBF's endowment and net asset composition by type of fund as of June 30, 2017 and 2016:

	<b>2017</b>			
	<b>Unrestricted</b>	<b>Temporarily restricted</b>	<b>Permanently restricted</b>	<b>Total</b>
Donor-restricted endowment funds	\$ (17,000)	156,969,427	162,753,549	319,705,976
Board-designated endowment funds	91,444,147	248,006,033	—	339,450,180
Total endowment net assets	91,427,147	404,975,460	162,753,549	659,156,156
Contributions receivable, discounted	3,658	47,437,626	7,317,107	54,758,391
Split interest agreements	—	2,413,567	12,961,927	15,375,494
Other non-endowed funds	185,646,340	40,299,878	—	225,946,218
Total net assets	<u>\$ 277,077,145</u>	<u>495,126,531</u>	<u>183,032,583</u>	<u>955,236,259</u>
	<b>2016</b>			
	<b>Unrestricted</b>	<b>Temporarily restricted</b>	<b>Permanently restricted</b>	<b>Total</b>
Donor-restricted endowment funds	\$ (299,000)	131,834,205	156,135,019	287,670,224
Board-designated endowment funds	83,291,999	229,998,602	—	313,290,601
Total endowment net assets	82,992,999	361,832,807	156,135,019	600,960,825
Contributions receivable, discounted	19,707	44,276,626	3,565,284	47,861,617
Split interest agreements	—	2,418,991	11,736,127	14,155,118
Other non-endowed funds	159,827,142	32,618,652	—	192,445,794
Total net assets	<u>\$ 242,839,848</u>	<u>441,147,076</u>	<u>171,436,430</u>	<u>855,423,354</u>

Changes in UBF's endowment net assets for the years ended June 30, 2017 and 2016 are as follows:

	<b>2017</b>			
	<b>Unrestricted</b>	<b>Temporarily restricted</b>	<b>Permanently restricted</b>	<b>Total</b>
Endowment net assets, beginning of year	\$ 82,992,999	361,832,807	156,135,019	600,960,825
Investment return:				
Investment income	1,381,125	6,495,261	—	7,876,386
Net realized and unrealized gains on endowment funds	12,163,417	57,329,281	—	69,492,698
Total investment gain	13,544,542	63,824,542	—	77,369,084
Contributions	9,688	3,796,646	6,013,179	9,819,513
Appropriation of endowment assets for expenditure	(5,120,082)	(24,443,348)	—	(29,563,430)
Other additions/(distributions)	—	(35,187)	605,351	570,164
Endowment net assets, end of year	<u>\$ 91,427,147</u>	<u>404,975,460</u>	<u>162,753,549</u>	<u>659,156,156</u>

**UNIVERSITY AT BUFFALO FOUNDATION, INC.  
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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

	2016			
	Unrestricted	Temporarily restricted	Permanently restricted	Total
Endowment net assets, beginning of year	\$ 88,252,203	384,620,451	146,423,020	619,295,674
Investment return:				
Investment income	474,804	2,301,305	—	2,776,109
Net realized and unrealized losses on endowment funds	(886,089)	(2,852,064)	—	(3,738,153)
Total investment loss	(411,285)	(550,759)	—	(962,044)
Contributions	120,307	1,171,598	9,043,815	10,335,720
Appropriation of endowment assets for expenditure	(4,968,226)	(23,022,710)	—	(27,990,936)
Other additions/(distributions)	—	(385,773)	668,184	282,411
Endowment net assets, end of year	<u>\$ 82,992,999</u>	<u>361,832,807</u>	<u>156,135,019</u>	<u>600,960,825</u>

Appropriation of endowment assets for expenditure includes administrative expenses incurred in connection with the support and management of the endowment funds.

**(8) Temporarily Restricted and Permanently Restricted Net Assets**

Temporarily restricted net assets at June 30, 2017 and 2016 were restricted for the following:

	2017	2016
General university support	\$ 236,182,591	204,862,081
Student financial aid	68,198,995	53,786,973
Chairs and professorships	46,407,218	45,362,351
Capital and capital improvements	18,074,209	20,790,710
Research	115,622,146	106,938,013
Lectures	4,978,449	4,239,670
Libraries	3,249,356	2,748,287
Remainder interest in trusts	2,413,567	2,418,991
	<u>\$ 495,126,531</u>	<u>441,147,076</u>

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Permanently restricted (endowed) net assets at June 30, 2017 and 2016 were restricted for the following:

	<u>2017</u>	<u>2016</u>
General university support	\$ 64,014,692	58,185,865
Student financial aid	62,478,730	59,046,576
Chairs and professorships	30,856,052	30,045,733
Research	7,220,239	7,199,951
Lectures	3,618,172	3,441,501
Libraries	1,882,771	1,780,677
Remainder interest in trusts	12,961,927	11,736,127
	<u>\$ 183,032,583</u>	<u>171,436,430</u>

Included in general university support is contributions receivable of \$7,317,107 and \$3,504,722 at June 30, 2017, and 2016, respectively.

**(9) Funds Held for Others**

The Foundation manages certain funds for various purposes, including privately funded sponsored programs as agent for the SUNY Research Foundation, endowment administration for other SUNY and University affiliated campuses, tenant security deposits and other charities or University related programs. Funds held at June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Sponsored programs	\$ 2,749,268	4,326,459
Other SUNY campuses	8,249,658	7,232,420
University affiliated campuses	2,060,471	1,910,677
Tenant security deposits	37,768	54,294
Other charities and University related programs	1,497,020	1,163,769
	<u>\$ 14,594,185</u>	<u>14,687,619</u>

**(10) Guarantees**

UBF has guaranteed the payment of certain employee mortgages under the University Home Loan Guaranty Program in support of the efforts of the State University of New York at Buffalo to encourage the ownership and renovation of single-family and two-family homes within the City of Buffalo neighborhood known as University Heights. The maximum guarantee under the agreement is \$5,000,000. The guarantee is for the entire amount. UBF is discharged from the guarantee upon the occurrence of certain qualifying events. If the employee defaults on the mortgage, UBF would have to perform under the guarantee. The maximum amount of undiscounted payments UBF would have to make in the event of default is \$346,359 at June 30, 2017 and \$1,183,198 at June 30, 2016, based upon aggregate outstanding loan balances. No financial obligations were recorded at June 30, 2017, and 2016.

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(11) Retirement Plan**

UBFA has a defined contribution retirement plan covering all individuals meeting certain requirements. Benefits are provided by purchase of retirement annuity contracts based upon a percentage of the participant's salary. Expense under the plan was \$1,997,372 and \$2,121,293 in 2017 and 2016, respectively.

**(12) Income Taxes**

The Internal Revenue Service has ruled that UBF, FNUB Inc., UBFI, UBFFSH, UBFA and UBFS are qualified under Section 501(c)(3) of the Internal Revenue Code and are therefore, generally not subject to tax on related income under present Federal income tax laws, and are also not private foundations within the meaning of Section 509(a)(1), (a)(2), or (a)(3) of the Internal Revenue Code. UBF Corporation is qualified under Section 501(c)(2) of the Internal Revenue Code, and is, therefore, generally not subject to tax on related income under present Federal income tax laws as well. These entities follow the provisions of ASC 740, *Accounting for Uncertainty in Income Taxes*, whereby they recognize income tax positions when it is more-likely than-not that the position will be sustainable based on the merits of the position. Management has concluded that there are no material uncertain tax positions that need to be recorded at June 30, 2016 or 2015. UBF, UBFA, and UBF Corp. have generated unrelated business income for the year ended June 30, 2016, but it is not material to the audited financial statements.

**(13) Related-Party Transactions**

UBFA provides certain accounting services to nonconsolidated affiliated entities. UBFA receives a fee for these services, which is included in other activities and services in the consolidated statements of activities. These fees amounted to \$189,230 and \$199,542 in 2017 and 2016, respectively.

The Foundation holds funds for certain research projects of the University and manages investments for certain other SUNY campuses. These funds are reflected as funds held in custody for others in the consolidated statements of financial position, which amounted to \$10,998,926 and \$11,558,879 at June 30, 2017 and 2016, respectively.

**(14) Subsequent Events**

The Foundation has evaluated subsequent events from the balance sheet date through October 19, 2017, the date that the consolidated financial statements were issued.